

# Care Solutions qualification rules

## for marketing organizations

The OneAmerica Independent Leaders' Conference provides an opportunity to relax and enjoy your success with other top-tier Marketing Organizations and producers June 4–8, 2017. We'll spend five days and four nights at one of the finest hotels Grand Cayman has to offer.

### Marketing Organization requirements

25,000,000 conference credits are required between Jan. 1–Dec. 31, 2016. Conference credits are one credit for every dollar of issued Care Solutions premium. Marketing organizations who reach this level will be eligible to receive an invitation for one individual and either a spouse or immediate family member over the age of 21. This person must be in sales leadership or a marketer. OneAmerica must approve the individual.

For every 10,000,000 conference credits above 25,000,000, the marketing organization is eligible to receive another invitation for an individual and a guest with the same parameters as above.

### Example

Product	Premium	Conference credits
Asset-Care	\$13,000,000	13,000,000
Annuity Care	\$1,000,000	1,000,000
Annuity Care II/III	\$8,900,000	8,900,000
Asset-Care IV	\$150,000	1,500,000
ImmediateCare	\$600,000	600,000
<b>Total</b>		<b>25,000,000</b>

**Note:** Asset-Care IV and reoccurring Continuation of Benefits rider premiums are calculated by multiplying the premium by a factor of 10.

Spouse is husband or wife by lawful marriage as defined by U.S. federal law. Children are not allowed to attend. Marketing organizations must have a marketing agreement in place with The State Life Insurance Company® as of April 1, 2017.

Conference attendance is not transferable.

NOT A DEPOSIT	NOT FDIC OR NCUSIF INSURED	NOT GUARANTEED BY THE INSTITUTION	NOT INSURED BY ANY FEDERAL GOVERNMENT AGENCY	MAY GO DOWN IN VALUE
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